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**FOR IMMEDIATE RELEASE**

## **GreenGen Expands into China with New Shanghai Office**

BETHESDA, MD – May 14, 2019 – [GreenGen](#), a leading global provider of energy efficiency solutions, has entered into a joint venture with Shanghai and Hong Kong-based BEE Incorporations to provide ROI-based energy and data solutions to clients across China.

"We are pleased to team up with BEE as part of the next phase of our international expansion," said Brad Dockser, Chief Executive Officer of GreenGen. "By combining GreenGen's global expertise with BEE's deep knowledge of the built environment in China, we have a tremendous opportunity to deliver energy and cost savings in the Chinese market, where demand is soaring for sustainability solutions that help reduce carbon emissions."

The new venture, based in Shanghai, China, combines the two firms' expertise in electrical, lighting, mechanical and environmental engineering, along with project management in order to assess, engineer, and implement comprehensive energy efficiency solutions. This turnkey approach integrates energy, capital markets, real estate and data expertise to drive asset values while improving sustainability. Shanghai is GreenGen's fourth office after Washington, DC, London, and Tokyo.

### **Key Personnel includes:**

- **Doug Smith** *Managing Director, Asia – GreenGen*  
Doug oversees GreenGen's business in Japan and the Asia-Pacific region. Prior to joining GreenGen, Doug was head of Colliers' Japanese investment services business. He also headed asset management for Fortress' two Japan-focused real estate funds. Prior to Fortress, Doug was head of Commercial Real Estate at Deutsche Bank in Japan and headed Shinsei Bank's Real Estate Finance Group. Doug also worked at Nomura Real Estate Development Co., Ltd., establishing its real estate investment management and funds businesses, including a joint venture with Starwood Capital Group.
- **Frank Ding** *Solutions Group Coordinator, China – GreenGen*  
Frank works in GreenGen's Solutions Group primarily to analyze and implement customized efficient lighting solutions. His primary responsibilities include product research and development, general lighting solution design, on-site assessments and energy modeling. Prior to joining GreenGen, Frank was a member of a US-based utility's Small Energy Saving Program where he reviewed the program applications and oversaw the progress of energy projects. After successfully completing hundreds of energy efficiency projects, he joined an LED luminaires manufacturer where he gained first-hand experience on luminaire design, engineering consultation and on-site assessment.
- **Lucas Wang** *Vice President of Engineering – BEE Incorporations*  
Lucas heads the Building Sustainability Team for BEE and owns a unique point of view on sustainable energy saving with his HVAC and automation background. He is an expert in Low Carbon Design strategies and uses his technical knowledge and project experience to liaise with professionals from various backgrounds.

- **Wayne Wu** *Project Manager – BEE Incorporations*  
Wayne is familiar with both the LEED rating system and the Chinese Green Building Evaluation System, and he has extensive experience with LEED interior and new construction projects in China.
- **Stella Lu** *Project Engineer – BEE Incorporations*  
Stella has extensive experience in both LEED projects and Chinese Three Star projects. She has provided LEED consulting services for clients both at home and abroad, including CITIC Dicastal and CallisonRTKL.
- **Peter Tan** *Project Engineer – BEE Incorporations*  
Peter is experienced in LEED and WELL certifications and has a specialty in energy-saving retrofitting for existing buildings. His clients are among the largest multinational companies in world, including NIKE, Positec and Mars.

### **About BEE Incorporations**

BEE was born out of the realization that a large knowledge gap exists between engineering and design teams introducing sustainable solutions and the construction teams in charge of bringing these solutions to life. In the implementation process, sustainable goals of a project often get lost. At BEE we aim to merge design and engineering know-how with construction expertise and materials specialization and enable a project to truly achieve its sustainability goals. BEE was started as “Bisagni Environmental Enterprise” in 2009 in Shanghai. We have since grown to have a global presence and project footprint that spans the globe. [www.bee-inc.com](http://www.bee-inc.com)

### **About GreenGen LLC**

Founded in 2011, GreenGen transforms the world’s built environment by integrating energy, real estate, technology, and capital markets to Operate in the Green. The company is a global energy solutions provider that engineers and implements energy efficiency solutions to lower buildings’ operating costs while improving sustainability. From offices in Washington, DC, London, Tokyo, and Shanghai, GreenGen operates five interrelated businesses: Solutions, Ventures, Analytics, Trading and Property. In addition, the company delivers advanced energy data analytics via its industry-leading Emerald™ platform. [www.greengen.com](http://www.greengen.com)

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